connecting the DOTS

2017 ANNUAL REVIEW

PATCH
Supporting Hawaii's Child Care Needs
Aloha,

The theme of this year’s report, “Connecting the Dots”, is rooted in the belief that we serve our community best by collaborating with partners who share our mission and values. By connecting families to child care and financial resources to pay for it, we give Hawaii’s children the opportunity to succeed. By partnering with child care organizations, preschools and family child care home-based providers, we elevate the quality of care available.

We hope you enjoy reading this report which offers tangible results and explores the quality programs offered through PATCH. While these numbers highlight the impact of PATCH, the connections that our clients, families and members make here are one of the greatest benefits. PATCH connects the community to the resources they need to grow, learn about caring for young children, make a living, and also connects them to each other. These key elements help them live happy, healthy, productive lives. This is what makes our agency so important to Hawaii.

2017 Highlights:

- Helped low-to-mid income children attend preschool with Preschool Open Doors subsidy totaling over $10 million
- Provided more than 8,200 parents with referrals to access quality child care
- Conducted over 3,200 hours of Free education to parents and early education professionals
- Administered the food program to provide over 470,000 healthy, nutritious meals to keiki; from primarily low to moderate income families.

Additionally in 2017, PATCH joined forces with the Department of Health to offer a new home visiting training program to help families build stronger foundations. We laid the groundwork to launch a Homeless Outreach Program which will allow us, for the first time, to connect homeless keiki with resources for their survival, care, education, and health.

PATCH has certainly grown since our grass-roots beginnings in the early 1970’s. We are now a multi-service, state-wide organization. Yet our hopes and dreams have not changed or diminished over the years. The children come first in all we do. PATCH strives to give all of Hawaii’s young people an equal opportunity for a bright future.

We offer our sincerest thanks to our donors, to our nonprofit partners, and to our volunteers, staff and board for all your support for our activities throughout the year. Thank you for caring about young people and their families in Hawaii. We look forward to connecting with you to continue to elevate and support Hawaii’s child care needs.

Mahalo,

CHERYL NISHITA
2017 BOARD PRESIDENT
 WHAT DID WE DO? 

8,269 child care referrals provided.

$10,758,958 State-funded tuition assistance helped 1,714 at-risk children attend preschool.

471,684 meals were fed to 2,389 children in our Food Program for low-income kids. 272 daycares received nutritional support services to promote child health.

559 people assisted to start a family child care home business. 26 became licensed making 156 NEW child care spaces.

$63,086 helped 97 people take college courses in early childhood education.

5,468 parents and early education professionals attended 1,522 FREE trainings.
**WHO DID WE HELP?**

**GENDER**
- Females accounted for 53% of those using PATCH services.

**INCOME**
- 90% of PATCH clients earned less than state median household income.
- 86% are low-income.
- 65% live in poverty.

**AGE**
- ≤19: 53%
- 20’s: 16%
- 30’s: 19%
- 40’s: 8%
- 50+: 4%

- 80% of keiki were under 5 years old.

**ETHNICITY**
- White: 26%
- Asian: 23%
- Hawaiian or Part Hawaiian: 15%
- Samoan/Pacific Islander: 10%
- Other: 10%
- Filipino: 9%
- Hispanic: 4%
- Black/Native American: 2%
- Other: 1%

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**IN THEIR OWN WORDS**

“I give PATCH and their services an A++ and a 100%.”
- Meryem C., Maui child care referral client

“I have taken over 25 PATCH courses. They have dramatically improved my teaching and confidence. PATCH training was easy, fun, and the instructors had wisdom, encouragement, advice, and networking to offer me.”
- Lynne Marie Fukuda
  Special Education Teacher
  Pahala, Big Island
Inquiries to PATCH indicate the thousands of young children in need of child care. Most requests are for care for kids aged two years old or younger. The majority of parents chose a family child care home in 2017. Lack of vacancies and the cost of child care remain the largest obstacles for finding care.
64,526* children under age 6 need child care.
- 32,948 licensed spaces available statewide.
= 31,578 spaces are still needed.

*U.S. Census Bureau 2014; PATCH 2017

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<table>
<thead>
<tr>
<th>age range</th>
<th>preschool &amp; center based</th>
<th>family child care home</th>
</tr>
</thead>
<tbody>
<tr>
<td>0-18 months baby:</td>
<td>$13,548</td>
<td>$8,304</td>
</tr>
<tr>
<td>2-3 year old child:</td>
<td>$10,404</td>
<td>$8,040</td>
</tr>
<tr>
<td>3-4 year old child:</td>
<td>$8,940</td>
<td>$8,016</td>
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</tbody>
</table>

Average Annual Cost of Child Care by Age Group.
Newly licensed family child care provider, Ashley Rapozo, first connected with PATCH to find licensed child care for her two-month old baby, Ella-Rose, and 17-month old toddler, Ezra. They are so close in age, she wanted them to go together, but could not find a place to take both. PATCH quickly suggested she start her own licensed child care, and offered her help to start one.

When her maternity leave ended, Rapozo resorted to using an unlicensed child care home. She says, “There’s a difference and you can tell it. Non-licensed ones know the rules, but, they also know they don’t have to hold to them, and they don’t. I’d drop Ezra and Ella-Rose off in the morning and there would be one or two other babies there, but, when I got back in the afternoon, there were 7 or 8 school age kids.” And, she adds, “There’s no contract with unlicensed care. They would call me at work to tell me to pick up the kids. Maybe the reason was valid to them, but to me, it was never real. Not to mention, it cost $1,100 a month for just three days a week for both of them.”

Seeking quality, Ashley switched to a licensed child care nearby, but found it wasn’t the right “fit” for her and her keiki.

In the meantime, PATCH kept gently nudging Ashley to start her own child care business. When Ashley was not sure if she was ready, PATCH put her in contact with another local child care provider, Chrystal Grady, who said, “You can do this!” One worry for Ashley was how her finances could work: when you work for someone else, you get a regular paycheck, but, in your own business, you don’t. Chrystal said, “Don’t worry about it!” and, “Let all those worries go”.

“The main reason I opened my own child care is I have seen the need myself, especially on this side of the island, not just for how many kids need it but also for quality. And, although it’s hard to just meet the minimum requirements the Department of Human Services (DHS) sets, I still want more. I want to offer quality, dependable care to others with the same concerns I have, so other women and parents can find it. And, by the way, I love children.”

“In the beginning, PATCH gave me a list of child cares to call”, says Rapozo, “They’d also email me educational opportunities. As soon as I could, I enrolled in the Basic Series. PATCH’s recruiter came to my house, which was helpful. She told us really simple things we needed, things we had been doing without, like a toddler table and a high chair. She helped us meet DHS standards. PATCH gave me moral support too. They encouraged me to keep going. PATCH, they’re like the smoother outers!”

Another thing, “I went to a special Tom Copeland training PATCH held on the business of child care. What I learned was important. What else? PATCH helped me get my house ready with a Ca$h for Caring grant. I bought building materials to close underneath our plantation style house and to finish the fence off with a lattice gate. Now kids can’t run under my house and unwanted animals can’t get in.”
Ashley really enjoys the PATCH workshops. There is one coming up on March 12 about physical activities for infants and toddlers. It also helps her see what’s going on in the child care world. She has even considered using PATCH online training to get a Child Development Associate degree.

With PATCH’s help, it has been pretty smooth sailing but there are always ups and downs: “On my licensing day, I had to watch kids that are not my own. So, a friend dropped off all 4 of her kids, all still in diapers. My son had a tantrum, another kid grabbed something, it got thrown across the room... I felt like I did something wrong... I could not have picked a better day for the licensing staff to come! But, after going through all that, the DHS representative said I had handled it well and I got my license!”

“I interviewed over 5 families. I have an infant and a toddler, so I was trying to find a little older child. You want them to have good vibes with your family, to see the kids enjoy it so much they don’t want to leave. PATCH prepared me well for dealing with families and parents. There’s a whole class on it. I get my first client tomorrow.”

Ashley shares, “I want to express how good the PATCH Kauai staff is. I am very strong-willed. I choose what I’m going to do and I do it. It was bit by bit... first the classes, then applying for a license... It was definitely PATCH... and my circumstances. There’d be an email saying “Need First aid/CPR certification? PATCH can help” Next, the staff would call to check in. It was almost scientific how PATCH got me in - with an email here, a training notice there. It was hook, line and sinker!”

### Financials

For Fiscal Years ended June 30, 2017 and 2016

<table>
<thead>
<tr>
<th></th>
<th>FYE 2017</th>
<th>FYE 2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government grants and contracts</td>
<td>$3,246,285</td>
<td>$3,027,594</td>
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<tr>
<td>Contributions from United Way</td>
<td>$22,751</td>
<td>$27,387</td>
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<tr>
<td>Program fees</td>
<td>$62,092</td>
<td>$71,152</td>
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<tr>
<td>Released from restrictions</td>
<td>$15,789</td>
<td>$36,169</td>
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<tr>
<td>Other contributions</td>
<td>$40,387</td>
<td>$81,109</td>
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<tr>
<td>Other income</td>
<td>$34,022</td>
<td>$9,792</td>
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<tr>
<td><strong>Total Revenue and Support</strong></td>
<td>$3,421,326</td>
<td>$3,253,203</td>
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<table>
<thead>
<tr>
<th><strong>Expenses</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Child Care Food Program</td>
<td>$1,368,227</td>
<td>$1,443,976</td>
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<tr>
<td>Child Care Training Program</td>
<td>$546,737</td>
<td>$528,452</td>
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<tr>
<td>Preschool Open Doors</td>
<td>$457,558</td>
<td>$402,468</td>
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<tr>
<td>Resource and Referral Program</td>
<td>$284,006</td>
<td>$279,914</td>
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<tr>
<td>Other Child Care Services</td>
<td>$463,131</td>
<td>$332,184</td>
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<tr>
<td>Management &amp; General</td>
<td>$354,457</td>
<td>$258,207</td>
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<tr>
<td>Fundraising</td>
<td>$210</td>
<td>$36,354</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td>$3,474,326</td>
<td>$3,281,555</td>
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</tbody>
</table>

Increase in unrestricted net assets | ($53,000) | ($28,352) |
Temporarily restricted contributions | $7,173     | $24,740    |
Released from restrictions | ($15,789) | ($36,169)  |
Increase (Decrease) in Temporarily Restricted Net Assets | ($8,616) | ($11,429)  |
Increase in Net Assets | ($61,616) | ($39,781)  |
**Net Assets End of Year** | $899,570  | $961,186  |

90% PROGRAM SERVICES

10% ADMINISTRATION
Imua Family Services
INPEACE
Kamehameha Schools
Kauai Community College
Kauai Community STEPS Project
Kauai Early Learning Practitioners
Kauai Planning & Action Alliance
Kauai United Way
Keiki Caucus
Keiki O Ka Aina, Keiki To Career Kauai
Ka I Ka Ike
Leadership Kauai
Learning to Grow
Maui County Early Childhood Resource Center
Maui Economic Opportunity
Maui Family Support Services
Maui United Way
Mayor’s Advisory Committee
National Association of Family Child Care
Neighborhood Place of Kona
Neighborhood Place of Puna
North Hawaii Community Hospital
Oceanic Time Warner Cable
Office of the Prosecuting Attorney (Hilo)
Parents And Children Together
Partners in Care
Partners in Development
PMRF Early Childhood Development Center
Positive Behavior Support State Leadership Team
Queen Liliuokalani Trust
Safe Sleep Hawaii
State of Hawaii Department of Education
State of Hawaii Department of Health
State of Hawaii Department of Human Services
Storybook Theatre of Hawaii
Strengthening Families
Tom Copeland
Tutu & Me Traveling Preschool
University of Hawaii at Manoa
UH Center on the Family
UH Hilo
UH Maui College
Waianae Coast Early Childhood Services
Waikiki Community Center

PATCH also thanks over 50 organizations that donated training space in 2017.

Alphabetland Preschool, LLC
Cindy Ballard
Raquel A. Carrillo
Children’s Ark Academy
Children with Aloha Academy
Pamela & Fred Ferguson-Brey
Jasmine Fontanilla
Ashley Fukuda-Ruiz
Dale Jacobs
Charlyne Y. Kam
Helene Kuwaye
Little Seed Early Learning Center
Parsha Lopez
Marva Lyons
Vairea Peneku
Camila Peterson
Clara & Meleke Leasau
Amber Rivera
Kathleen Shea
Susan E. Shim
Lorraine Y. Shimauchi
Leialoha A.B. Snyder
T.R.A.C.E. Academy
Patti Taketa
The Cole Academy
Pam Viveiros
Waikiki Community Center
Carleton L. Williams
Corporations & Foundations
champions
American Savings Bank
Bank of Hawaii
Central Pacific Bank
German Benevolent Society of Honolulu Fund of Hawai‘i Community Foundation
The Hawaiian Electric Companies
Hawaii Hotel & Lodging Association
Hawaii Hotel Industry Foundation
Hawaii Pacific Health
Island Insurance Foundation
Jhamandas Watamull Fund
Sheraton Kauai Resort
Walk the Talk Fund of the Hawai‘i Community Foundation

Individuals
angels
$1000+
Jondi Kapualani Anderson
Daniel V. Loo
Cheryl Nishita

benefactors
$500-$999
Excelsior Lodge 1 IOOF
Flatbread Company
Todd Yamanaka

supporters
$100-$499
BAYDA Behavioral Health
Children’s Community Council
Cindy Ballard
Robert J. Chang
Terilyn K. T. Esperanza
Gilbert & Associates
Julie & Robert Glick
Mary Goya
Gene M. Gregory
Brian T. Handa
Estelle C. Iwamura
Ann N. Katekaru
Keiki O Ka Aina
Jennifer B. Loo
Virginia Lord
Chequita Loston
Maui Mall Association
John E. McComas & Christine M. Kobayashi
Deborah W. L. M. Q. Ng-Furuhashi
Trina Onuma
Mei Ou
Kathleen Reinhardt
Alan I. Saka
Ian K. Saldania
Lorraine Shimauchi
Brandie F. Shin
Susan & David Todani
Ward Festival of Giving
Jodie Ann Wasson
Catherine L.C.L. Wehrman
Zepeda Learning & Leadership

friends
$1-$99
Amazon Smile
Lisa Andaya-Baron
Andrea J. Armitage
Erynn Asato
Rosie P. Batallones
California Pizza Kitchen
Ann M. Castelfranco
Sandra M. Ching
Michael B. Dela Cruz
Liuone A. Faagai
Lanette Ganzagan
Daniel Gatewood
Priscilla Hee
Sean Kanai
Jill M. Kojima
Helene Kuwaye
L.C.L.
Fioni La
Little Footsteps
Tennille Lwee
Shari Martin
Sheri Moniz
Jan Mori
Marcia Morse
Lisa Ann N. Nishihara
Catherine Okamura
Julie Saldania
Susan E. Shim
Evelyn T. Shiroma
Beverly Taira
Rani Thornsbury
Kevin Tsubota
Larissa Tuata
Yumi Ueda
Elaine Yamashita
Myrna Zezza

Thank you also to the many caring individuals and companies that donated in-kind items to PATCH in 2017. Your support helps us to improve keiki’s lives.
Continuing to recruit new child care providers to serve Hawaiʻi’s keiki.

Homeless outreach program connecting 0-6 year olds to necessary resources.

Striving for quality care to effect long-term impact and success for all children.

Helping Hawaiʻi’s family child care homes to meet new insurance requirements.

Offering new safe sleep & child food allergy trainings so babies & kids stay safe & well.

Establishing steady funding streams for support services for children & families.

Supporting Hawaiʻi’s Child Care Needs